



Local Roots, Global Reach

# ISLE OF WIGHT COUNTY, VIRGINIA

## SMALL BUSINESS RESOURCE GUIDE

### **Hampton Roads Small Business Development Center (SBDC)**

*(One-on-One confidential business counseling, business planning, seminars)*

<https://hrchamber.com/programs/small-business-development-center/>

#### **Jolie Spiers**

Executive Director

(757) 664-2592

[jspiers@hrchamber.com](mailto:jspiers@hrchamber.com)

***Request a free, confidential appointment with a business advisor.***

### **Virginia Department of Small Business & Supplier Diversity**

*(small business certification programs, procurement, financing, business outreach)*

<http://www.sbsd.virginia.gov/>

#### **Angela Barber**

Business Services Manager, Hampton Roads

Office: (757) 385-4492 or Cell: (804) 201-0074

[angela.barber@sbsd.virginia.gov](mailto:angela.barber@sbsd.virginia.gov)

Virginia Small Business Financing Authority

(804) 371-8254

[VSBFA@sbsd.virginia.gov](mailto:VSBFA@sbsd.virginia.gov)

#### **Business One-Stop**

(804) 371-0438

<http://bos.virginia.gov/>

***Staff is available for one-on-one training for eVA – the state’s electronic procurement system, small business certification assistance, and workshops.)***

### **Virginia Dept. of General Services/Division of Purchases & Supply**

*(provides procurement opportunities with state agencies)*

[www.eva.virginia.gov](http://www.eva.virginia.gov)

#### **Kimberly Brewer**

Marketing & Outreach, eVA Bureau

Office: (804) 786-6349

Cell: (804) 229-8939

[kimberly.brewer@dgs.virginia.gov](mailto:kimberly.brewer@dgs.virginia.gov)

## **U.S. Small Business Administration (SBA)**

*(loans, loan guarantees, contracts, counseling sessions, business planning)*

[www.sba.gov](http://www.sba.gov)

### **William “Joey” Pocan**

Economic Development Specialist

Virginia District Office

(804) 767-0235

[william.pocan@sba.gov](mailto:william.pocan@sba.gov)

### **Marci Posey**

Economic Development Specialist

Veteran’s Business Representative

(804) 253-8906

[marci.posey@sba.gov](mailto:marci.posey@sba.gov)

## **SCORE of Hampton Roads**

*(mentors, tools, counseling, workshops)*

[www.hamptonroads.score.org/](http://www.hamptonroads.score.org/)

(757) 455-9338

## **ODU Institute for Innovation & Entrepreneurship**

*(supports the competitiveness of business, industry and entrepreneurs)*

<https://www.odu.edu/iie>

### **Women’s Business Center (WBC)**

**Erika Small-Sisco**

Program Director

(757) 683-5517

[esmallsi@odu.edu](mailto:esmallsi@odu.edu)

### **Veterans Business Outreach Center (VBOC)**

**Cherylynn Sagester**

Program Director

(757) 683-4793

[csageste@odu.edu](mailto:csageste@odu.edu)

## **StartWheel**

*(non-profit providing Hampton Roads' entrepreneurs an easy way to connect with resources, events related to technology and startups, and other local entrepreneurs)*

[www.startwheel.org](http://www.startwheel.org)

### **Tim Ryan**

Executive Director

[tim@startwheel.org](mailto:tim@startwheel.org)

## **Isle of Wight Chamber of Commerce**

*(membership organization promoting the civic, commercial and industrial progress of the community)*

[www.theisle.org](http://www.theisle.org)

### **Jessica Jones-Healey, President**

(757) 357-3502

[jhealey@theisle.org](mailto:jhealey@theisle.org)

## **Blackwater Regional Library**

*(serving Isle of Wight, Southampton, Surry and Sussex Counties and the City of Franklin)*

[www.blackwaterlib.org](http://www.blackwaterlib.org)

### **Carrollton Branch**

Megan Wilson, Branch Manager

14362 New Towne Haven Lane

Carrollton, VA 23314

(757) 238-2641 Fax: (757) 238-3932

[mwilson@blackwaterlib.org](mailto:mwilson@blackwaterlib.org)

### **Smithfield Branch**

Terry Andrews, Branch Manager

255 James Street

Smithfield, VA 23430

(757) 357-2264 Fax: (757) 357-0083

[tandrews@blackwaterlib.org](mailto:tandrews@blackwaterlib.org)

### **Windsor Branch**

Lauren Lombard, Branch Manager

18 Duke Street

Windsor, VA 23487

(757) 242-3046 Fax: (757) 242-3726

[llombard@blackwaterlib.org](mailto:llombard@blackwaterlib.org)

## **Paul D. Camp Community College**

*(two-year public educational institution and workforce training center)*

[www.pdc.edu](http://www.pdc.edu)

### **Regional Workforce Development Center**

Dr. Antoinette "Toni" Johnson

Director of Workforce Development

(757) 569-6064

[ajohnson@pdc.edu](mailto:ajohnson@pdc.edu)

### **Smithfield Center**

Carolyn Ashby, Coordinator

Wendy Miller-Edwards, Coordinator

(757) 925-6340

[cashby@pdc.edu](mailto:cashby@pdc.edu) or [wmiller-edwards@pdc.edu](mailto:wmiller-edwards@pdc.edu)

## **Additional Business Resources available on the Economic Development Website**

<http://insidetheisle.com/how-to-start-a-business>

For more information, contact:

Nicole Talton, Economic Development Coordinator  
(757) 365-6251 or [ntalton@iwus.net](mailto:ntalton@iwus.net)

Kristi Sutphin, Economic Development Coordinator  
(757) 365-6249 or [ksutphin@iwus.net](mailto:ksutphin@iwus.net)



August 2023